plansource

Allstate PlanSource Advantage (PSA) Program

For purposes of the Allstate PSA Program:

“Allstate” means The Allstate Insurance Company.

“Eligible Employer Groups” means those employer groups to whom PlanSource provides certain services under a written agreement, and who may elect to purchase certain Eligible Product Lines under the PSA Program.

“Eligible Product Lines” means those Allstate products that PlanSource will offer to Eligible Employer Groups under the PSA Program.

Under the PSA Program, Eligible Employer Groups may earn monetary credits for offering Eligible Product Lines to its employees. Credits to each Eligible Employer Group are based on each Eligible Product Line multiplied by the number of employees enrolled in such product. PlanSource will apply any credits earned under the Allstate program to an Employer Group’s account in the first month that plans are effective, once the Eligible Employer Group’s information is uploaded into the PlanSource system and PlanSource and Allstate have verified all enrollment information.

The Eligible Product Lines and respective credit amounts for the Allstate program are listed below in Table 1, with additional notes below:

- Credits apply in the first month that plans are effective
- Credits apply to new lines of business only
- Only 100+ groups new to Allstate are eligible
- Broker must agree to level set commission with Allstate to receive credits

Table 1. Eligible Product Lines for Carrier

Eligible Product Line	Valid Geographic Markets	Valid Employer Sizes	Product Line Credit
Accident	All	100+ Employees	$0.35
Cancer	All	100+ Employees	$0.40
Critical Illness	All	100+ Employees	$0.40
Hospital Indemnity	All	100+ Employees	$0.50
Term Life	All	100+ Employees	$0.50
Universal Life	All	100+ Employees	$0.60
Voluntary Short Term Disability	All	100+ Employees	$0.80