How We Work



EBM partners with brokers, employers, consultants and TPAs to provide a full-service product which includes the technology, service and support for benefits enrollment, billing, compliance and ongoing administration. They are active in all 50 states with 162 national partners.



EBM selected PlanSource – an industry leader in benefits administration – as its technology partner. Nearly 10,000 employers and 3.5 million consumers use PlanSource for benefits shopping, enrollment, billing, compliance and administration. EBM has been trained and certified to implement and support its clients on the PlanSource system.



PlanSource's Elite Partner program is designed to maintain a strong business relationship with the top insurance brokers in the country, leading to direct pricing and service advantages for those brokers' clients. PlanSource is dedicated to creating a better benefits experience.

An Investment in PlanSource Delivers Benefits



Automate Processes



Engage Employees



Maintain Control



Ensure Compliance



Keep Accurate

What Makes PlanSource the Best?



Flexible System

That supports multiple employee populations and complex business rules



Strong Partnerships

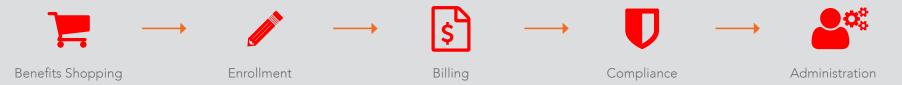
With carriers that provide financial credits making PlanSource an affordable choice



Proven Technology

That provides a compliant and secure solution that scales for small and large employers

PlanSource Offers the Best Experience For



A Mobile-Friendly Employee Experience





People-Friendly
Experience



Tailor-Made Recommendations



Shopping Cart and Checkout



Educational Videos and Content

Sophisticated Benefits Administration and Automation





Eligibility Management



Open Enrollment and Life Events



Employee Communications



Cost Calculations



Flexible Reporting



Data Exchange with Carriers