

### Experience a more human workplace

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October 23, 2018



# Will the webinar be recorded?

### Yes!

(We will send you a link to the recording after the webinar).





#### Will the slides be available?

### Yes!

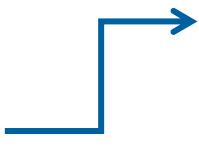
(We will send you a link to the PDF after the webinar).

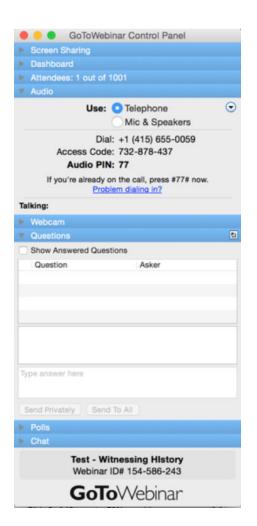




### How do you ask questions?

Type your question into the "Questions" panel









Experience a more

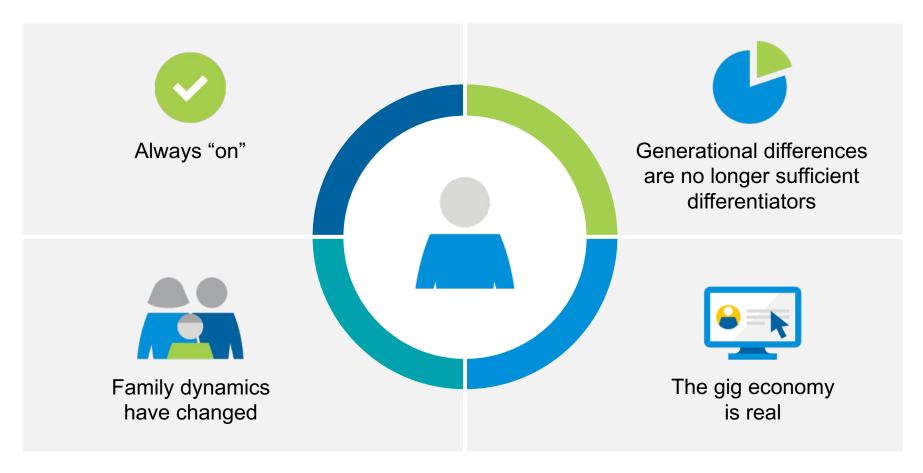
### human workplace



#### Macro trends impacting our workforce

Today life is pushing back

New ways of working and increased diversity are fundamentally changing companies and their employees.





#### **Current state of affairs**

3.8% unemployment rate

Lowest since 2000

"Executives at many companies complain they can't find enough workers."



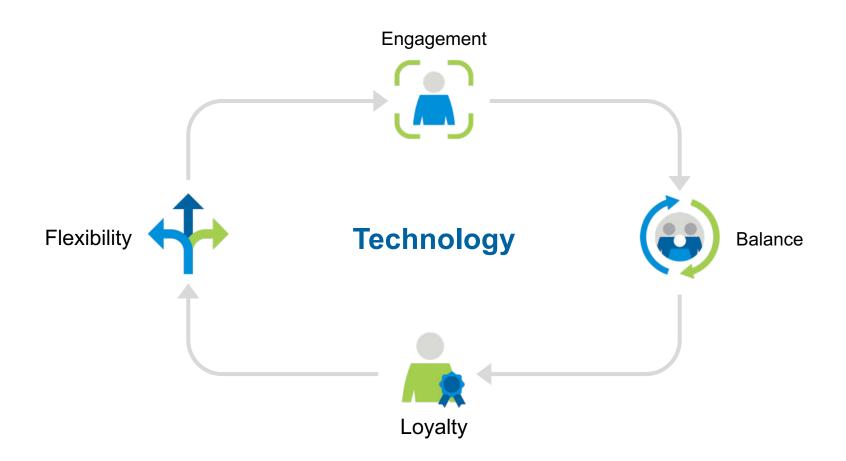
### Human connection in the age of automation





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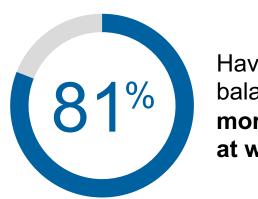
# **Supporting work-life enrichment with technology**





### Empower employees to be their best in work and life

The right fusion of work and life makes for better employees.



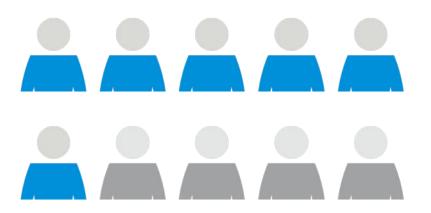
Having work/life balance makes me more productive at work



My work skills make me a better person in my personal life



#### Offering customizable benefits



6 out of 1 0

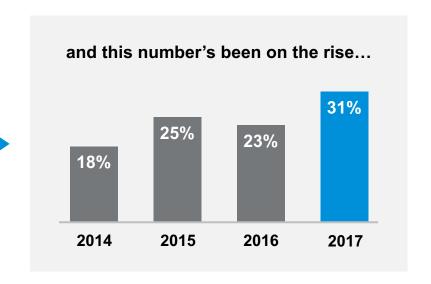
employees said they're willing to pay more to have benefits choices that meet their needs



# Financial wellness is top of mind for employees

Workers are retiring unprecedentedly later in life. Last year, consumers' level of financial uncertainty peaked at levels not seen since the '08 recession.

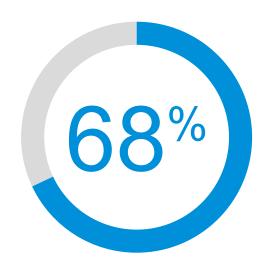




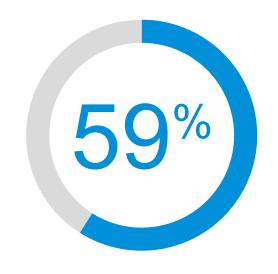
MetLife 16th Annual Employee Benefit Trend Study, 2018.



### **Employers acknowledge their responsibility**



of employers recognize that their employees are looking to them for more help in achieving financial security through benefits offered



of employers say they have a responsibility for the financial well-being of their employees



### What's the payoff for employers who provide financial wellness tools?

The impact of having financial wellness tools in the workplace:

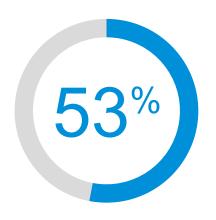


of employees say they're important when deciding whether to accept a job



feel they increased loyalty to their current employer





feel that having them makes them more productive at work



### **Employees crave knowledge from trusted sources**

Personalized and customized support

84%

of employees find at least one of the following sources effective

- One-on-one in-person consultations with the enrollment representative
- Group in-person consultations with enrollment representative
- One-on-one phone consultations with enrollment representative
- Financial advisors
- Doctor/medical professional



### Clear communication is necessary

	Employees	Employers	Gap
The company's benefits communications are easy to understand	60%	73%	+13 pts
The company's benefits communication effectively educated employees so they can select options that best meet their needs	60%	74%	+14 pts
The company's benefits communication helps employees understand how much they will pay for specific services.	63%	76%	+13 pts



### Simplified enrollment mitigates confusion and complexity

**Employees** 

I am confused about some or all of the information 40% 39% 21% regarding my benefits **I felt stressed** by the process 42% 21% 37% of enrolling in my benefits plan I worry that my coverage may 51% 20% 29% not be enough

Agree

Neutral

Disagree



### The non-negotiables









### A winning combination





#### Leveraging enrollment firms

Smooth, simple enrollment processes and effective communication are highly valued services from enrollment firms.

**78**%

of employers overall said increased employee participation in benefits is a valuable service from enrollment firms



14%

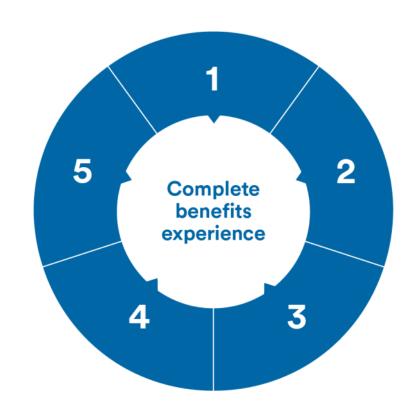
of employers worked
with an enrollment
firm on the most recent
renewal/enrollment process



# A holistic approach give employers a way to adapt

Using these five strategies as a guideline will help provide a wider range of options that can meet change head on.

- Breadth of benefit options
- 2 Tailored solutions
- 3 Access to the right expertise
- 4 Clear and easy to understand information
- 5 Simplified enrollment







Employees crave experiences that feel more human and engaging that enrich their lives as a whole



# **Questions?**





For more insights, visit metlife.com/ebts2018

