



Crystal & Company

PlanSource Elite Broker

CRYSTAL & COMPANY

The integrity of independence.

Crystal & Co. works to help companies lower their benefits cost while improving the operation and quality of their benefits program. Specializing in financial institutions, corporations, and nonprofit organizations, Crystal & Co. aims to help companies attract and retain talent, manage costs, improve culture, and stay compliant.

How We Work



Crystal & Co. selected PlanSource – an industry leader in benefits administration – as its technology partner. Nearly 10,000 employers and 3.5 million consumers use PlanSource for benefits shopping, enrollment, billing, compliance and administration. Crystal & Co. has been trained and certified to act as the point of contact for the PlanSource system.

PLANSOURCE®

PlanSource's Elite Partner program is designed to maintain a strong business relationship with the top insurance brokers in the country, leading to direct pricing and service advantages for those brokers' clients. PlanSource is dedicated to creating a better benefits experience.

An Investment in PlanSource Delivers Benefits



Automate Processes



Engage Employees



Maintain Control



Ensure Compliance



Keep Accurate

What Makes PlanSource the Best?



Flexible System

That supports multiple employee populations and complex business rules



Strong Partnerships

With carriers that provide financial credits making PlanSource an affordable choice



Proven Technology

That provides a compliant and secure solution that scales for small and large employers

PlanSource Offers the Best Experience For



Benefits Shopping



Enrollment



Billing



Compliance



Administration

A Mobile-Friendly Employee Experience



People-Friendly Experience



Tailor-Made Recommendations

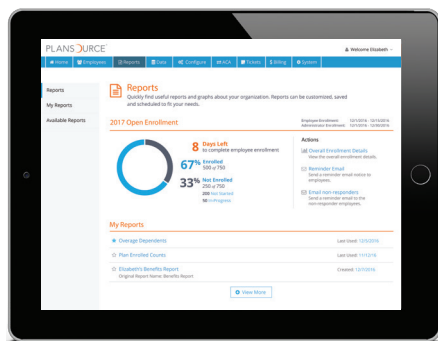


Shopping Cart and Checkout



Educational Videos and Content

Sophisticated Benefits Administration and Automation



Eligibility Management



Open Enrollment and Life Events



Employee Communications



Cost Calculations



Flexible Reporting



Data Exchange with Carriers