# The Bailey Group
*PlanSource Elite Broker*

## How We Work

The Bailey Group's core focus is employee benefits, helping organizations take on the challenges of compliance, data analytics, HR support, workplace wellness, and employee communication. Especially in the wake of changes in benefits management due to the ACA, The Bailey Group is there to help understand plan adjustments and cost effectiveness.

The Bailey Group offers a relationship between its customers and the PlanSource HR and benefits system, delivering comprehensive features to help with benefits shopping, enrollment, billing, and ACA compliance. The Bailey Group owns the overall business and technical relationship with its customers, receiving certified training to act as the point of contact for the PlanSource system.

PlanSource's Elite Partner program is designed to maintain a strong business relationship with the top insurance brokers in the country, leading to direct pricing and service advantages for those brokers' clients. PlanSource is dedicated to creating a better benefits experience.

## An Investment in PlanSource Delivers Benefits

**Automate Processes**

**Engage Employees**

**Maintain Control**

**Ensure Compliance**

**Keep Accurate**

## What Makes PlanSource the Best?

**Flexible System**
That supports multiple employee populations and complex business rules
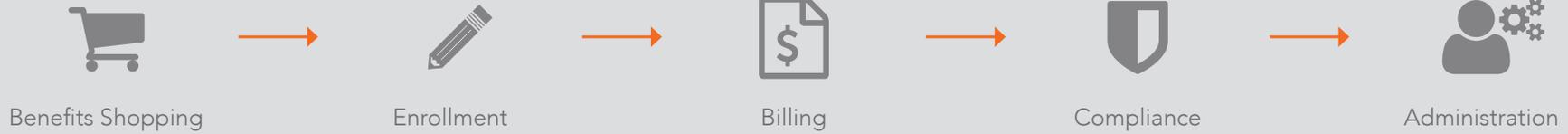
**Strong Partnerships**
With carriers that provide financial credits making PlanSource an affordable choice
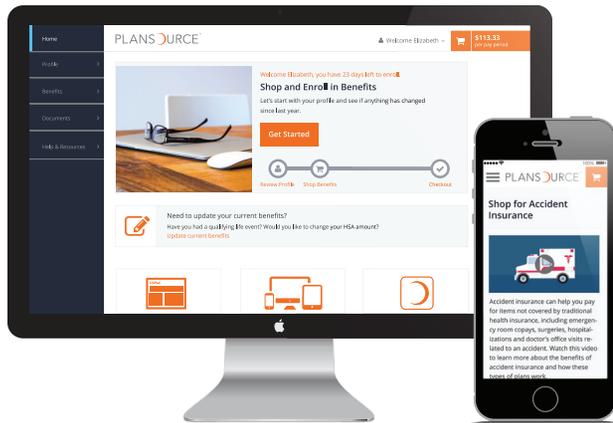
**Proven Technology**
That provides a compliant and secure solution that scales for small and large employers

# PlanSource Offers the Best Experience For

Benefits Shopping → Enrollment → Billing → Compliance → Administration

## A Mobile-Friendly Employee Experience

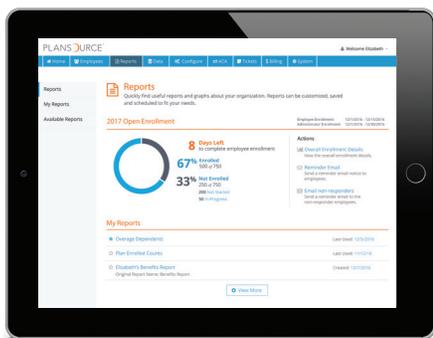**People-Friendly Experience**

**Tailor-Made Recommendations**

**Shopping Cart and Checkout**

**Educational Videos and Content**

## Sophisticated Benefits Administration and Automation

**Eligibility Management**

**Open Enrollment and Life Events**

**Employee Communications**

**Cost Calculations**

**Flexible Reporting**

**Data Exchange with Carriers**